

THE DEEPCLEAN LST PAYS FOR ITSELF

An example costing estimates that a property containing 800 radiators would require:

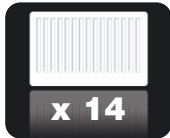
Traditional



2 person job involving estates personnel



30 minutes to remove 1 LST casing, clean casing internally, clean radiator, clean wall, clean floor and refit casing (wall & back of radiator cannot be cleaned)



7 hour working day = 14 LST radiators cleaned per day per team



57 days for 2 people to clean every radiator in the property



Daily cleaning of radiators would require a team of 114 dedicated staff



An annual budget of £1.727 million at minimum wage (£5.93 ph) to clean all of its radiators on a daily basis

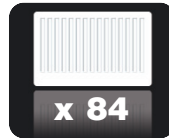
DeepClean



1 cleaning operative can now open the LST casing



5 minutes to clean every internal surface of the casing and the radiator, including back of radiator and whole wall space



In an average day of 7 working hours, 1 person can clean 84 radiators



9.5 days for 1 person to clean every radiator in the property



Daily cleaning would now require only 10 dedicated cleaners, with little or no support from the estates department



At minimum wage (£5.93 ph) this would cost the property £151,511 per year

Saving £1.575 Million per year
or **£1,968 per radiator**

But more importantly, cleaning standards would be significantly improved and the risk of cross contamination dramatically reduced, thereby assisting in the reduction of HAI's. Consequently, this would provide greater savings and improved efficiencies within the property, as lower rates of HAI's free-up beds.